

**PRESS RELEASE**

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ACMAT Corporation  
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**ACMAT CORPORATION REPORTS THIRD  
 QUARTER 2020 RESULTS**

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2020	2019	2020	2019
Net earnings and losses	\$ 250,713	\$ 403,308	\$ (664,794)	\$ 921,904
Revenues	\$ 860,522	\$ 1,022,836	\$ 1,118,899	\$ 3,129,714
Net unrealized capital gains (losses) on equity securities, included in Revenues	\$ 166,075	\$ 182,355	\$ (1,337,375)	\$ 595,362
Earnings and losses per-share <i>(Common and Class A shares)</i>	\$ 0.32	\$ 0.51	\$ (0.85)	\$ 1.16

Net earnings were \$250,713 for the quarter ended September 30, 2020, compared to \$403,308 for the quarter ended September 30, 2019. Revenues were \$860,522 for the quarter ended September 30, 2020, compared to \$1,022,836 for the quarter ended September 30, 2019. Earnings were \$0.32 per-share in the third quarter of 2020, compared to \$0.51 per-share in the third quarter of 2019.

Excluding the effects of net unrealized capital gains and losses on equity securities, which are recognized in revenues; net earnings were \$119,514 for the quarter ended September 30, 2020, compared to \$259,247 for the quarter ended September 30, 2019. Revenues were \$694,447 for the quarter ended September 30, 2020, compared to \$840,481 for the quarter ended September 30, 2019. Earnings were \$0.15 per-share in the third quarter of 2020, compared to \$0.33 per-share in the third quarter of 2019.

Net losses were \$664,794 for the nine months ended September 30, 2020 compared to net earnings of \$921,904 for the nine months ended September 30, 2019. Revenues were \$1,118,899 for the nine months ended September 30, 2020 compared to \$3,129,714 for the nine months ended September 30, 2019. Losses per-share was \$0.85 per-share through the first nine months of 2020 from net earnings of \$1.16 per-share through the first nine months of 2019.

Excluding the effects of net unrealized capital gains and losses on equity securities, which are recognized in revenues; net earnings were \$391,732 for the nine months ended September 30, 2020 compared to \$451,568 for the nine months ended September 30, 2019. Revenues were \$2,456,211 for the nine months ended September 30, 2020 compared to \$2,534,352 for the nine months ended September 30, 2019. Earnings per-share was \$0.50 per-share through the first nine months of 2020 from \$0.57 per-share through the first nine months of 2019.

**ACMAT CORPORATION AND SUBSIDIARIES**
**Reconciliation of Non-GAAP Measures**
**For the three months and nine months ended September 30, 2020 and 2019**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
<b>Revenues:</b>				
Revenues	\$ 860,522	\$ 1,022,836	\$ 1,118,899	\$ 3,129,714
<i>Deduct:</i>				
Unrealized capital gains (losses) on equity securities	166,075	182,355	(1,337,375)	595,362
Adjusted revenues (1)	<u>\$ 694,447</u>	<u>\$ 840,481</u>	<u>\$ 2,456,274</u>	<u>\$ 2,534,352</u>
<b>Net earnings:</b>				
Net earnings (losses)	\$ 250,713	\$ 403,308	\$ (664,794)	\$ 921,904
<i>Deduct:</i>				
Unrealized capital gains (losses) on equity securities	166,075	182,355	(1,337,375)	595,362
Provision for income taxes	(34,876)	(38,294)	280,849	(125,026)
Non-GAAP adjustment	131,199	144,061	(1,056,526)	470,336
Adjusted net earnings (1)	<u>\$ 119,514</u>	<u>\$ 259,247</u>	<u>\$ 391,732</u>	<u>\$ 451,568</u>
<b>Earnings (losses) per share: (2)</b>				
Net earnings (losses) per share attributable to Common and Class A shareholders, basic and diluted	\$ 0.32	\$ 0.51	\$ (0.85)	\$ 1.16
<i>Deduct:</i>				
Per share effect of Non-GAAP adjustments	0.17	0.18	(1.35)	0.59
Adjusted net earnings per share attributable to Common and Class A shareholders, basic and diluted	<u>\$ 0.15</u>	<u>\$ 0.33</u>	<u>\$ 0.50</u>	<u>\$ 0.57</u>

(1) The Company recognizes the changes in the fair value of marketable equity securities in revenues and, consequently, net earnings and losses. Management has presented information excluding the effects of this item to provide shareholders and other stakeholders a measure of controllable revenues and operating income.

(2) Earnings and losses per share are presented in the aggregate. Common stock and Class A stock share equally in the profits and losses of the Company.