

PRESS RELEASE

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ACMAT Corporation
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**ACMAT CORPORATION REPORTS THIRD
 QUARTER 2021 RESULTS**

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2021	2020	2021	2020
Net earnings and losses	\$ 199,460	\$ 250,713	\$ 743,039	\$ (664,794)
Revenues	\$ 600,609	\$ 860,522	\$ 2,434,986	\$ 1,118,899
Net unrealized capital gains (losses) on equity securities, included in Revenues	\$ (200,956)	\$ 166,075	\$ 102,107	\$ (1,337,375)
Earnings and losses per-share <i>(Common and Class A shares)</i>	\$ 0.26	\$ 0.32	\$ 0.96	\$ (0.85)

Net earnings were \$199,460 for the quarter ended September 30, 2021, compared to \$250,713 for the quarter ended September 30, 2020. Revenues were \$600,609 for the quarter ended September 30, 2021, compared to \$860,522 for the quarter ended September 30, 2020. Earnings were \$0.26 per-share in the third quarter of 2021, compared to \$0.32 per-share in the third quarter of 2020.

Excluding the effects of net unrealized capital gains and losses on equity securities, which are recognized in revenues; net earnings were \$358,215 for the quarter ended September 30, 2021, compared to \$119,514 for the quarter ended September 30, 2020. Revenues were \$801,565 for the quarter ended September 30, 2021, compared to \$694,447 for the quarter ended September 30, 2020. Earnings were \$0.46 per-share in the third quarter of 2021, compared to \$0.15 per-share in the third quarter of 2020.

Net earnings were \$743,039 for the nine months ended September 30, 2021, compared to net losses of (\$664,794) for the nine months ended September 30, 2020. Revenues were 2,434,986 for the nine months ended September 30, 2021, compared to \$1,118,899 for the nine months ended September 30, 2020. Earnings were \$0.96 per-share through the first nine months of 2021 from net losses of (\$0.86) per-share through the first nine months of 2020.

Excluding the effects of net unrealized capital gains and losses on equity securities, which are recognized in revenues; net earnings were \$662,374 for the nine months ended September 30, 2021, compared to \$391,732 for the nine months ended September 30, 2020. Revenues were \$2,332,879 for the nine months ended September 30, 2021, compared to \$2,456,211 for the nine months ended September 30, 2020. Earnings were \$0.86 per-share through the first nine months of 2021 from \$0.50 per-share through the first nine months of 2020.

ACMAT CORPORATION AND SUBSIDIARIES

Reconciliation of Non-GAAP Measures

For the three months and nine months ended September 30, 2021 and 2020

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Revenues:				
Revenues	\$ 600,609	\$ 860,522	\$ 2,434,986	\$ 1,118,899
<i>Deduct:</i>				
Unrealized capital gains (losses) on equity securities	(200,956)	166,075	102,107	(1,337,375)
Adjusted revenues (1)	<u>\$ 801,565</u>	<u>\$ 694,447</u>	<u>\$ 2,332,879</u>	<u>\$ 2,456,274</u>
Net earnings:				
Net earnings (losses)	\$ 199,460	\$ 250,713	\$ 743,039	\$ (664,794)
<i>Deduct:</i>				
Unrealized capital gains (losses) on equity securities	(200,956)	166,075	102,107	(1,337,375)
Provision for income taxes	42,201	(34,876)	(21,442)	280,849
Non-GAAP adjustment	(158,755)	131,199	80,665	(1,056,526)
Adjusted net earnings (1)	<u>\$ 358,215</u>	<u>\$ 119,514</u>	<u>\$ 662,374</u>	<u>\$ 391,732</u>
Earnings (losses) per share: (2)				
Net earnings (losses) per share attributable to Common and Class A shareholders, basic and diluted	\$ 0.26	\$ 0.32	\$ 0.96	\$ (0.85)
<i>Deduct:</i>				
Per share effect of Non-GAAP adjustments	(0.20)	0.17	0.10	(1.35)
Adjusted net earnings per share attributable to Common and Class A shareholders, basic and diluted	<u>\$ 0.46</u>	<u>\$ 0.15</u>	<u>\$ 0.86</u>	<u>\$ 0.50</u>

(1) The Company recognizes the changes in the fair value of marketable equity securities in revenues and, consequently, net earnings and losses. Management has presented information excluding the effects of this item to provide shareholders and other stakeholders a measure of controllable revenues and operating income.

(2) Earnings and losses per share are presented in the aggregate. Common stock and Class A stock share equally in the profits and losses of the Company.